

**Company Presentation** 

BIER!
HYDAC INTERNATIONAL

MICRO &
HIGH PRESSURE
Hydraulic Solutions



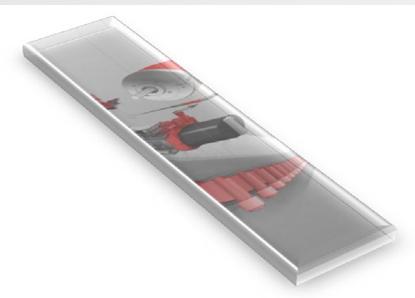


## **Overview**





<b>About Us</b>	Who is Bieri Hydraulics AG	
Our Strategy	Focus on You – Our Customers	
Our Products	Five Product Categories	
Our Markets	Segments and Applications	
Our Sales Team	Tasks and Responsibilities	





## Who we are





### **About Us**

**Bieri Hydraulik AG**, more than 60 years experience and quality in Hydraulics and since 2011 part of the **HYDAC Group** of companies.



- We are a leading international supplier of hydraulicand electrohydraulic solutions in the field of Micro and High-Pressure hydraulics.
- Our innovative solutions essentially contribute to the success of our customers at their customers.
- We are the competent solution partner for any application where space is limited and clever solutions are required.
- We are globally always close to our customers and their applications by the HYDAC sales and service network, as well as by some selected independent distribution partners.









## Where we belong to





## **About Hydac Group of Companies**

#### **HYDAC**

Your competent partner for all projects requiring fluid technology in

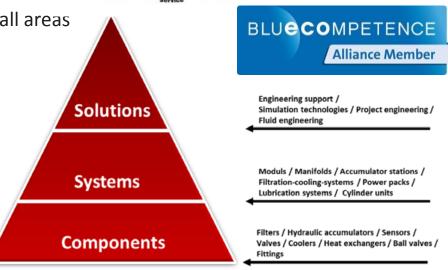
connection with hydraulics, electronics a

HYDAC was founded in 1963 as a company hydraulic accessories and is today an internationally active company group with over 8000 employees, 50 branch offices an 500 trade and service partners world-wide

 HYDAC stands for hydraulics, systems and fluid engineering.

 HYDAC components can be found in all areas of industrial and mobile hydraulics

- HYDAC solutions are based on
  - Competence for systems
  - Flair for innovation
  - Feeling for fluids.





## **Our Strategy**





### Focus on You – Our Customers

We put you – our customers – in the focus of everything what we are doing. "Your problem" is our challenge and the starting point for our activities.

Whenever and whereever you need us, we are prepared for seeking out, finding and implementing solutions for your challenges - from standard components to customized components and from subsystems to complete systems. To make your equipment more competitive and getting to market faster, that's our task and the key to our mutual success.

Our flexibility and our international network can help you to reduce system interfaces and to have perfectly functioning solutions.



### **Best in Class Solutions**

From Components to Systems



### **Our Products**

Componen

#### BIER HYDAC INTERNATIONAL



### **5 Best in Class Product Lines**

## **Hydraulic & Electro-Hydraulic Solutions**

#### Micro **High Pressure** 500 bar 250 bar 350 bar 700 bar 1000 bari $\rightarrow$ 5 L/min → 12 L/min Customized $\rightarrow$ 25 L/min Components Standard HP Standard MI Components 5 Components BIER Micro Systems, **High Pressure Sub-Systems Sub-Systems** & Assemblies & Assemblies $0.01 \to 1.1 \text{ KW}$ $\rightarrow$ 7.5 KW $\rightarrow$ 55 KW

#### Pumps

- Micro Axial Piston Pumps
- Radial Piston Pumps

#### Valves

- Directional seat valves
- Pressure valves
- Flow control valves
- Shut-off-valves

Pressure switches

Oil level switches

#### Sub-Systems

- Motor Pump
- Motor Pump Tank
- Modular Valve Manifolds
- Special Valve Manifolds
- Cylinder Assemblies

#### Systems

- Power Packs
- Connected Sub-Systems

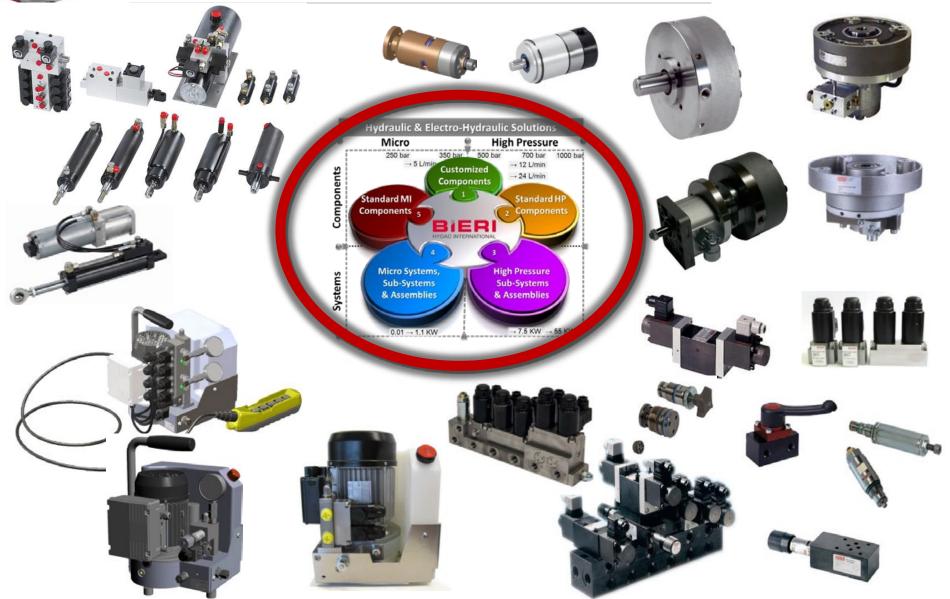


### **Our Products**





## **Best in Class Components and Systems**





## The foundation of our Solutions $\rightarrow$ **Components and Systems**

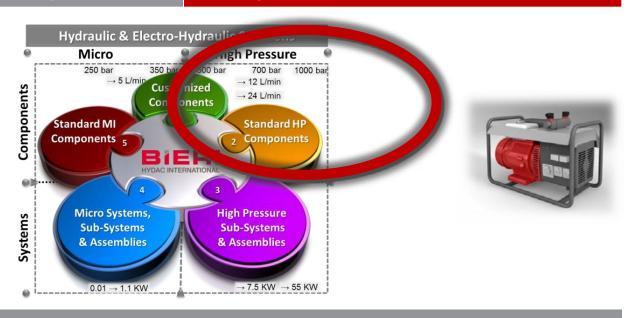




### **Best in Class Solutions**

From Components to Systems





The Foundation of our Best in Class Solutions:

**Standard Components** 

Customized Components Subsystems & Systems



## **High Pressure Components**Best in Class Pumps 500; 700; 1000 bar







#### Micro-Axial piston pumps AKP

Valve controlled on pressure and suction side. High volumetric efficiency with a wide speed range. Small mounting dimensions and low noise.

3- and 5- pistons.

P **250 bar, 350 bar, 500 bar, 800 bar** Vg / n 0,10→2.292 cm3/r; 100→5000 min-<sub>1</sub>



#### Radial piston pumps HRK

Compact design. Direct installation of motor, no coupling, no bell-housing. Version with hollow shaft; with or without pressure relief valve. 1-, 2- pistons

P **700 bar** 

Vg / n 0,12 $\rightarrow$ 4,52 cm3/r; 500 $\rightarrow$ 3600 min-1



#### Radial piston pumps BRK

Self priming, self venting. Valve controlled. High volumetric efficiency. 3-, 5-, 7- pistons P **500 bar, 700 bar, 1000 bar** 

Vg / n  $0,24 \rightarrow 8,14 \text{ cm}3/\text{r}; 500 \rightarrow 2000 \text{ min}-1$ 



#### **Combination pumps KKP**

Compact and lightweight. Integrated low-pressure shut-off valve and pressure protection valve. Self-venting. Design with hollow shaft. 2- and 3- pistons

p LP **160 bar**, HP **700 bar** 

Vg / n LP 0,35  $\rightarrow$  5,43;HP 0,12  $\rightarrow$  2,71 cm3/r

 $500 \rightarrow 3600 \text{ min-1}$ 



#### Radial piston pumps SRK-ATEX

For use in explosive environments also mounted outside of the hydraulic tank. Class II: gases, vapours, mists.

P **700 bar** 

Vg / n  $0,47 \rightarrow 6,33 \text{ cm}3/\text{r}; 500 \rightarrow 1800 \text{ min}-1$ 



#### **Combination pumps SKP**

Hollow shaft. Integrated low-pressure shut-off valve.

Self-venting. 2- and 3- pistons HP stage p LP **100 bar**, HP **700 bar** 

Vg / n LP 4,45 - 16,71; HP 0,45 - 2,71 cm3/r

500→2000 min-1



#### Radial piston pumps SRK

Self priming, self venting. Valve controlled. Suitable for operation with bad lubricating mediums . 3-, 5-,7-,9- low friction pumping elements with low sliding speed.

P **700 bar** 

Vg / n 0,47→6,33 cm3/r; 500→1800 min-1



#### **Combination pumps BKP**

Combination of BRK pump and gear pump. Outstanding energy efficiency ratio. Fixed displacement, any installation position possible.

LP **250 bar**, HP **1000 bar** 

Vg / n LP 4,0 $\rightarrow$  61,1; HP 0,47  $\rightarrow$  8,14 cm3/r

 $500 \rightarrow 2000 \text{ min-1}$ 



#### Multi outlet pumps MRK

Various outlets available on request. Self-priming, self-venting. Valve controlled. High volumetric efficiency. Number of outlets 2-9.

P **700 bar** 

Vg/Circuit / n  $0.16 \rightarrow 3.620$ cm3/r;  $500 \rightarrow 2000$  min-1



## High Pressure Components Best in Class Valves 500 bar









#### Seated valves WVM

Direct operated and leackage free. With hardened closing elements as cone or ball seat. 2/2-,3/2-, 3/3-, 4/2-\* functions with negative or positive overlap. Solenoids with slide on coil technology (turnable) or alternative actuation. Good resistance against corrosion.

P / size **500 bar / NG 4** Q **12 L/min** 



#### Pressure valves 500 bar / NG4

Direct operated poppet valve as cartridge or with modularor stand alone manifolds. Outstanding stability over the entire flow range. Low hysteresis and exact pressure control and adjustment.

P / size **500 bar / NG 4** 

- Pressure relief valve DVM 30 L/min
- Dressure reducing valve DMM 30 L/min
- Unloading valve DAV 40 L/min



#### Seated valves ATEX WVMX

C€ Sell 2G Ex e mb IIC T4 Gb

Direct operated and leackage free. With hardened closing elements as cone or ball seat. 2/2-,3/2-, 4/2-\* functions. Solenoids with slide on coil technology (turnable in 90° steps. For use in explosive environments Class II: gases, vapours, mists.

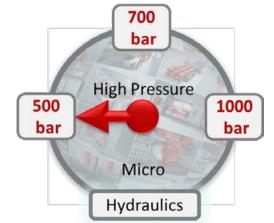
P / size **700 bar / NG 4**Q **12 L/min** 



#### Flow control valves SDM and SDRVM

Adjustable while under pressure with high-precision control. The setting can be locked by a counter nut. Throttle valve as cartridge or in manifolds as throttle or throttle check valve.

P / size **500 bar / NG 4**Q 25 L/min



#### Shut-off valves 500 bar / NG4

Leackage free in closed position. Available as catridge or in modular- and stand alone manifolds.

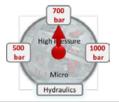
P / size **500 bar / NG 4** 

- Manual shut-off valve AVM 25 L/min
- Check valve RVM 45 L/min
- Pilot operated check valve ERVM 25 L/min
- P. o. CV with decompression ERVPM 63 L/min / NG 10





### **High Pressure Components Best in Class Valves 700 bar**











#### Seated valves WVH

Direct operated and leackage free. With hardened closing elements as cone or ball seat. 2/2-,3/2-, 3/3-, 4/2-\* functions with negative or positive overlap. Solenoids with slide on coil technology (turnable) or alternative actuation. Good resistance against corrosion.

P / size 700 bar / NG 4





#### Seated valves WV700

Direct operated and leackage free. High duty cycle and long lifetime through hardened poppets and valve seats. 2/2-, 3/2-, 3/3-, 4/2-, 4/3 functions with positive overlap (exceptions see data sheet) and use of 1 to 4 valve cartridges. Solenoid- or alternative actuation.

700 bar / NG 6 P / size 25 L/min Q



#### Seated valves ATEX WVHX

C€ © II 2G Ex e mb IIC T4 Gb

Direct operated and leackage free. With hardened closing elements as cone or ball seat. 2/2-,3/2-, 3/3-, 4/2-\* functions. Solenoids with slide on coil technology (turnable in 90° steps. For use in explosive environments Class II: gases, vapours, mists.

700 bar / NG 4 P / size 12 L/min



#### **Manual spool valves HSV700**

Minimum weight. Excellent price-performance ratio.

P / size 700 bar / NG 6 25 L/min



#### Pressure valves 700 bar / NG6

Direct operated poppet valve as Cetop 3 flangeable sandwich plate. Outstanding stability over the entire flow range. Low hysteresis and exact pressure control and adjustment.



- Pressure relief valve DV700 25 L/min
- Pressure reducing valve DM700 25 L/min
- Unloading valve DA700 25 L/min



#### Seated valves WVM-4B-Bi

Direct oprated, leackage free and suitable for bidirectional flow, with hardened closing elements as cone seat. 2/2-,3/2with low pressure drop (dp). Solenoids with slide on coil technology (turnable) or alternative actuation. Good resistance to corrosion.

700 bar / NG 4 P / size Q 12 L/min



#### **Proportional- pressure relief valves PDV700**

Available as direct- and pilot operated version. High degree of pressure stability and linear curve. Force controlled proportional solenoid of robust design.

P / size 700 bar / NG 6

Q direct operated 2 L/min; Q pilot operated 25 L/min



#### Shut-off valves 700 bar / NG6

Leackage free in closed position. Available as catridge alone or in sanwich plates or manifolds.



- Check valve RVH 45 L/min
- Pilot operated check valve ERV700 25 L/min
- Load holding counterbalance valve SBV700 25 L/min



#### Flow control valves SD700 und SDR700

Adjustable while under pressure with high-precision control. The setting can be locked by a counter nut. Throttle valve as cartridge or in manifolds as throttle or throttle check valve.

P / size 700 bar / NG 4 25 L/min





## **High Pressure Components**





## Pumps, Valves, Pressure switches 1000 bar



#### Radial piston pumps BRK11/12

Self priming, self venting. Valve controlled. High volumetric efficiency. 3-, 5-, 7- pistons

P **1000 bar** 

Vg / n  $0,24 \rightarrow 8,14 \text{ cm}3/\text{U}; 500 \rightarrow 2000 \text{ min}-1$ 



#### Manual shut-off valve SPV2

Poppet design leakage free. Low operating force. Both connections designed for max. pressure. For in-line mounting systems.

P **1000 bar** 

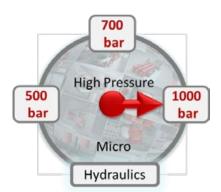
Q **20 bzw. 32 L/min** 



#### Pressure relief valve DV2

Cone seat valve direct operated. Max. pressure adjustable by locking nut. Pressure relief valves with threaded connection for in-line mountig systems, mainly test benches.

P **1000 bar** Q **3 bis 12 L/min** 





#### Pressure switches DV7.1

Piston type pressure switch with one change-over switch, easily adjustable over the entire pressure range, with scale for presetting of the pressure switching point.. 7 pressure ranges for the optimal adaptation to any operating pressure-

P **→1000 bar** 



#### Pressure switches DV7.2

Combined instruments for permanent pressure indication, available with two change-over switches, independently adjustable over the entire pressure range and which indicate the pressure settings. 7 pressure ranges for the optimal adaptation to any operating pressure-

P **→1000 bar** 



#### Oil level switches FS

With any length up to 1200mm possible, our oil level switches can be threaded directly into tank cover. Level and temperature control in the tank, Guaranteed potential free switching. Can be dismounted without removing the tank cap. Suitable with many different fluids.



## The foundation of our Solutions → Components and Systems

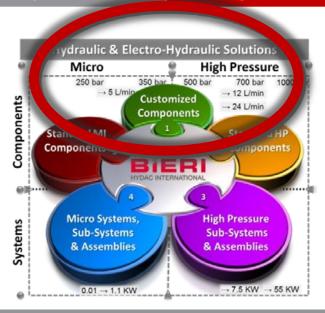




### **Best in Class Solutions**

From Components to Systems







The Foundation of our Best in Class Solutions:

Standard Components

**Customized Components** 

Subsystems & Systems



## **Customized Components**





## Successful partnership for your

## technological advantage

#### **Standard Components**

#### **Pumps**

- Micro Axial Piston Pumps
  - Radial Piston Pumps

#### **Valves**

- Directional seat valves
  - Pressure valves
  - Flow control valves
    - Shut-off-valves



#### **Customized Components**

Based on our portfolio of standard components and our hydraulic- and application-specific expertise, we have the willingness and ability to develop customized components – in cooperation with you – which are not available in the required specification on the market.

Perfect customized solutions as a result of close cooperation.

Concept Development Prototype Testing Production Modernization

Together we define the design, and we assist you in your development work. This allows you to tread innovative paths, test prototypes or integrate the solution perfectly into your equipment.

Once the solution has been developed, we turn to the zero series, volume production and the maintenance service of our components over the entire life of your equipment. A technological advantage therefore becomes a successful partnership.



# Customized Components If the very specials are in demand and are not available (or haven't been)





#### **Example AKP – Micro Axial Piston Pumps**







Features		
Housing:	<ul><li>ø21.5 x 66 to ø62.2 x 146</li></ul>	
Shaft:	<ul><li>ø5 to ø13 with wedge, SW, I-6kt., slot</li></ul>	
Vg:	• 0.012 cm <sup>3</sup> /U to 2.2 cm <sup>3</sup> /U	
p:	■ 120 bar up to 850 bar	
n:	■ Up to 6000 min <sup>-1</sup>	
Temperature:	<ul> <li>Up to 175 °C</li> </ul>	
Other requirements / Features	<ul><li>On request</li></ul>	



## The foundation of our Solutions → Components and Systems

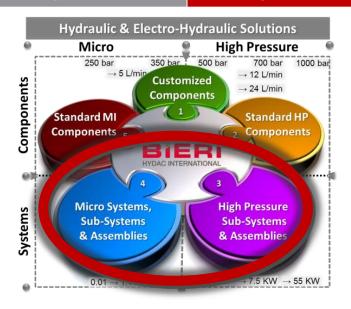




### **Best in Class Solutions**

From Components to Systems







The Foundation of our Best in Class Solutions:

Standard Components

**Customized Components** 

Subsystems & Systems



## Your innovative & reliable Partner for System Solutions

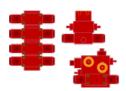




## ONE supplier. ONE contact. ONE responsibility

Based on our many years of experience in the field of hydraulic systems and as a result of our consistent innovation and engineering abilities we are offering our Best in Class Products with **M.SYSTEM** in a comprehensive module system.













This helps us to find the best customized solution also for your complex requirements:



- The individual components supplement one another forming customized solutions and systems.
- Unified components and the possibility to combine them individually serve to increase efficiency at an ideal price-performance ratio.





## **Our Platform for System Solutions**





## A Modular System Approach

The BIERI Hydraulics
MICRO & HIGH PRESSURE HP Assemblies, Sub-Systems & System Approach







**Motor-Pump Assemblies** 











**Tank Assemblies** 





**Power Packs** 

















**Manifold Assemblies** 





**Cylinder Assemblies** 









## **Our Platform for System Solutions**





## **Example HP 700 bar subsystems & power packs**





## **Our Markets Demanding Solutions**







We are the competent **solution partner** for any application where **space is limited** and clever solutions are required.



## **Your Solution Partner** for high performing equipment





## in demanding Applications

To supply to you the best suitable product, to help you in designing or redesigning of your equipment to be higher performing – these are our targets and can be your competitive advantages by partnering with us.

We know the requirements of our target industries, because we observe and deal integrally with market segments and their challenges.

We have collected and implemented know-how in a targeted manner for more than 60 years and know, how different the special requirements for different market segments and applications can be.

With our broad and competitive product range, combined with our application knowledge we can efficiently support you on your way to market success.

## BIERI Hydraulics Your partner with application Know-How







## Our Markets Market Segments





Oil	&	Gas
VII	œ	uas

**Maritime Applications** 

**Medical Technology** 

**Fun Park Safety Systems** 

**Special Vehicles** 

**Aerospace** 

Clamping technology & jig construction

Machine Tools Cutting – Clamping & aux.

Machine Tools Forming - Clamping & aux.

**Machine Tools Forming - Small Presses** 

**Lubrication Technology** 

**Hydraulic Tools** 

**Testing systems** 

**Energy** 

**Contruction Engineering** 

**Lifting and Transport Systems** 

**Shipbuilding** 

Recycling

**Rescue Technology** 

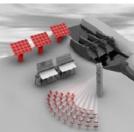








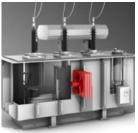


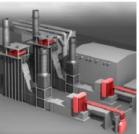
















### **Our Markets**





## **Segments and Applications**

HP

#### MI Oil & Gas **Downhole Directional Drilling** Wellhead Control Panels MI **Maritime Applications** Oceanografic research ROV's **Process Control** MI **Medical Technology Surgical Tables** Scanner Tables Rescue Beds / Stretchers MI **Fun Park Safety Systems** MI **Special Vehicles** Arrmored vehicles - window lifting Seat adjustment MI **Aerospace Locking Systems** HP **Hydraulic Tools Torque Wrench** Nut splitter **Bolt splitter** Concrete splitter Concrete crusher Foundry equipment





Scrap cutting /shreddering

Spreaders

Forceps/Pinchers

**Rescue Technology** 

Cutters

Schutzrechte vor. Alle Rechte zur Nutzung und Weitergabe liegen ausschließlich bei HYDAC International GmbH



## **Our Sales Team**Tasks and Responsibilities





Director Sales & Marketing KAM MI; Oil & Gas

Oswald Mutter



Product Manager HP Components

Lothar Oehmen



Product Manager Systems

Peter Zwygart



Technical & Commercial Support Systems – PM MI Systems

Wolfgang Bertleff



Technical Support Components
& After Sales / Repairs

Dario de Benedictis



Technical & Commercial Support
Systems – PM HP Systems

Hartmut Krutsche



**Marketing & Sales Support** 

Tina Frutig



**Commercial Support & Offers** 

Julia Human



#### **Order Processing & Export**

Petra Pfister









We are prepared for supporting YOU on your way to market success as your solution provider for **MICRO & HIGH PRESSURE** Electro-Hydraulic solutions.

MICRO &
HIGH PRESSURE
Hydraulic Solutions

